


CLIENT	GAIL INDIA LTD
CONSULTANT	LYONS ENGINEERING PVT. LTD
END USER	GAIL INDIA LTD
TENDER No.	040/LEPL/GAIL/7-R0
PROJECT	ARC TENDER FOR PROCUREMENT OF METERING SKIDS FOR LAST MILE CONNECTIVITY
EMERSON NCP NO.	2105-005
EMERSON DOC. NO./REV NO.	TQ-001 / REV 1

TENDER No. : 040/LEPL/GAIL/7-R0

SR. NO.	SECTION	DESCRIPTION		CUSTOMER REPLIES	Counter query	GAIL's Reply
Technical Query						
2	Technical Pg.no : 19 of 938 2.2.2 Scope of Work & Supply (Project Specific):	LTCS of all material shall be considered at downstream of Pressure regulator including PCV (Active and Monitor)	We understand tis clause is applicable for SOR-5 Only. Please confirm.	tender condition prevails and it is applicable for all SOR Items.	<p>Pls Note: LTCS material is Not required for 300x150# skids. WCB is followed throughout 300x150# skid in GAIL projects as well.</p> <p>This was also agreed during Pre-Bid meeting, that LTCS will be required for Downstream of 600x300# skids - after SSV only.</p> <p>Kindly confirm, our understanding is correct ! and LTCS is NOT required for all SORs</p>	Refer the reply to query No. 2, 77 & 124 of reply to bidders queries posted on dated 28.5.2021
4	Technical Pg.no : 35 of 938 4.0 PROCESS AND DESIGN DESCRIPTION	Minimum and design flow shall be 10% and 100% of maximum flow rate respectively of respective streams of PRS and metering.	Bidder understand minimum flow will be 10% of maximum flow. Kindly confirm.	Minimum and design flow shall be 0% and 100% of maximum flow rate respectively of respective streams of PRS and metering	We understand, this is only applicable for Meter sizing, and not Regulator sizing. Pls Note - it's not possible to meet this much huge flow range with single Regulator because % opening will not be under permissible limits. As you wil agree, GAIL have used 4 streams arrangement in LMC CGD project to cover 10% and 100% flow range - we will suggest to follow the same arrangement if this much flow range is required. Kindly confirm	Refer the reply to query No. 4 Refer the reply to query No. 2, 77 & 124 of reply to bidders queries posted on dated 28.5.2021
10	General	P&ID	Kindly provide P&ID for SOR-5.	Consider the PRS P & ID as indicated in SOR -4 Typical P &ID.	Kindly provide Firm P&ID for SOR 5 , we don't want to miss anything required by GAIL.Scope of Inlet ,outlet valves etc. everything must be very specific for GAIL requirement.	Refer the reply to query No. 10 & 38 Refer the reply to query No. 2, 77 & 124 of reply to bidders queries posted on dated 28.5.2021 and Inlet & outlet isolation valve of PRS unit shall also be the part of P&ID scheme.
3 & 24	Pg.no : 33 of 938 3.7 OTHER DESIGN CONSIDERATIONS & REQUIREMENTS Pg.no : 30 of 938 INSTRUMENT DESIGN CRITERIA	3.7.50 LTCS material is required for pipe and valves used for vent connection, drain connection and PSV discharge headers in all skids. The second Isolation valves (Globe / plug valves) of all the vent lines shall be of LTCS (Low Temperature Carbon Steel) material.	We understand this LTCS Material will be applicable after the isolation Valve. Kindly confirm. Kindly confirm which clause bidder shall follow.	Tender condition prevails	This is confusing. Kindly clarify. We understand - The second Isolation valves (Globe / plug valves) of all the vent lines shall be of LTCS material - and NOT first isolation valves in Vent, drain & PCV header. Kindly confirm !	Refer the reply to query No. 2, 3, 24, 25, 26, 77, 124 & 132 of the reply to bidders queries posted on dated 28.5.2021.
Commercial						
14	Payment Terms	Balance 10% amount of Supply Order value shall be paid within 60 days of receipt & acceptance of goods at site subject to	As per standard GAIL terms, kindly accept payment of balance 10% amount within 30 days of receipt & acceptance of goods at site	Tender condition prevail	Pls note: We are already struggling getting 10% payment released from GAIL for various projects while the terms are 30 days of receipt & acceptance of goods at site. Our Management is not ready to accept further delay in processing time of 60 days. We humbly request GAIL to retain the original Terms of 30 days.	Tender condition prevails.
15	Procedure for award contract Page no. 80 of 147	Divisible item-Case 2 L1 bidder is non MSE, Non Local supplier/ Class-II as per PP-LC L2 bidder is Class-I Local supplier as per PP-LC (within 20%) L3 bidder is MSE bidder (within 15%) L4 bidder is MSE bidder (within 15%) MSE bidders shall be given preference to match the L1 price. If bidders matched the L1 price, order shall be placed on each of them for 12.5% of the tendered quantity. In case L3 or L4 bidder refuses, the order shall be placed on remaining MSE bidder who matches the L1 prices for 25% of the quantity. For 50% of tendered quantity option for matching the L1 price shall be given to L2 bidder (Class-I Local supplier as per PP-LC). Balance quantity (i.e. 25% of the tendered quantity) shall be awarded to original L1 bidder.	If L1 bidder is non MSE and having Class-1 PPLC and L2 bidder is MSE, then we understand that L2 bidder which will be MSE shall be givn preference to match L1 price for 1 qty only (For SOR 3,4, & 6). Other qty (1 no.) will be given to original L1 Bidder (non MSE). Please confirm	If L1 Bidder is Non MSE and having Class1 PPLC and L2 Bidder is MSE then MSE bidder will be asked to match L1 Bidder price and if L1 MSE bidder matches the L1 Non MSE Bidder price then half of the total quantity will be awarded to MSE Bidder. If the quantity is odd number then the quantity will be divided by 2 and the figure will be rounded off to nearest whole figure to arrive at the quantity applicable for MSE Bidder.	Is this a New Clause from Gail Tender ? As per our understanding - L2 MSME Bidder (within 15% of L1 Non-MSME bidder price range) will be given an opportunity to match L1 Non-MSME price and get 25% of the Tendered qty for that particular SDR (item-wise evaluation) and not half (50%) Is Half of the qty, mentioned in your comment, a new clause ? Kindly provide that document reference no. for our understanding !	Bidder's understanding regarding PPP for MSME is correct. The earlier query was for specific quantity of 2 Nos. One may be awarded to MSME bidder who matches the L1 LC Class 1 bidder price and other for L1 LC Class1 Bidder. (Tender condition shall prevail.)
Additio nal	Bid Due Date	Bid Due Date	Bid Due Date	Looking at various Lockdowns in different cities due to Second wave of Covid, we are facing huge problem is receiving response from our sub-vendors. Thus request GAIL/Lyons to extend the Bid due date by 10 days i.e. by 21st June 2021		Tender condition prevails.

Lyons Engineering Pvt. Ltd.

M Girish Kumar
General Manager - C &P